

Strong relationship built on trust and mutual benefit

We consider ourselves a partner to our customers, suppliers, and co-workers. Being a clean partner means developing strong relationships built on trust and mutual benefit. It also means setting up two-way communication to promote honesty, integrity, and collaboration.

Customer Partnerships

We are both a supplier and a partner

to our customers. We provide them with products, services, and solutions while they provide us with customer feedback and continued business.

Supplier Partnerships

We believe in developing long-term, fair partnerships with suppliers that are consistent, reliable, and secure.

Our goal is to reduce risks for both our business and our suppliers.

A foundation of our lasting and genuine cooperation with stakeholders is a constant and active dialogue with all partners. This allows us to react quickly and effectively to needs arising within our customer base.

Clean Partner



Mirka's glass sanding solutions - Better for the environment while saving you time and money

In 2018, Mirka France was training the Mont Blanc team on the top of the mountain, at an altitude of 3 842 m / 12 605 ft. Mirka provided an efficient, sustainable, and economic maintenance solution; instead of replacing the scratched glass panels, which would have to be brought in by helicopter, the team would sand and polish the glass panels on the spot.

The goal was to sand the glass on the glass walkway that leads to the "Step into the Void"- Aiguille du Midi Skywalk. This is 8mm thick protective glass. It is extremely complex to replace, so the Compagnie du Mont Blanc preferred to sand and polish the glass to eliminate the scratches from the wear and tear of tourist traffic. It was a challenging project.

Christophe Pichon, Salesman, and **Nicolas Vermorel**, Technician, Mirka France, tell us.

"It's not easy to see at 3 842m. There was also a lack of oxygen, risk of altitude sickness, and the temperature of the glazing made it difficult."

But in the end, the result was great. The customer was delighted because they avoided transporting new glazing to the top. There were also a significant saving of time and money, renting a helicopter costs 12 000 € per hour.

Both Christophe Pichon and Nicolas Vermorel agree that it was a unique experience.

"It was magical being up there!"



Sustainability at the core of a global Mirka

At Mirka, we opt for using energy more efficiently in every process, by using more renewable energy resources. We do this to combat climate change and to lower our environmental footprint. Sustainability is part of “The Mirka Way” and is integrated throughout all areas of the business and daughter companies.

Two years ago, there were three Mirka daughter companies using

electricity from renewable resources, now there’s six, **Mirka USA** is one of them.

“At **Mirka UK**, we believe we can make a positive change, both through grand actions but also implementing small changes, such as changing all our office light bulbs or introducing a cycle to work scheme. Sustainability is ingrained into who

we are as a business,” Jennifer Marshall, Marketing Executive at Mirka UK explains.

Another example of our clean commitments is **Mirka Brazil**, which is using biofuels for company cars. Here we have collected some other great examples of how Mirka locations across the world are doing their part to be more energy efficient.

“Sustainability is ingrained into who we are as a business”

Mirka Belgium (MBL)

Mirka Belgium has solar panels on the roof and is heavily committed to sorting and recycling a large percentage of their recyclable waste (cardboard, shrink-wrap plastics, pallet straps etc...). They have also found ways to reduce the amount of electricity consumed, such as installing LED lighting and next-generation battery chargers for the warehouse

equipment. Site Manager **Richard Tattum** explains, “We have recently installed LED lighting to reduce electricity usage and installed a temperature control system to reduce the amount of gas we use to heat the building during the winter. We are also looking at minimising the packaging we add to our orders in line with the “reduce, reuse, recycle’ idea.

In 2018 we launched paperless picking in the warehouse, saving a huge amount of paper, and introduced new types of boxes, padded bags and paper tape for small orders so that our customers can also easily ‘reuse or recycle’ our packaging too.”

Mirka Mexicana (MMX)

For Mirka Mexicana, sustainability means being able to optimally use the resources we have.

“We are aware that we leave a mark and impact on the environment with the simple fact that we are working.

We follow the sustainability program, but we also do other things to preserve our ecosystem,” **Maribel González**, Operations Manager, Mirka Mexicana S.A. de C.V. explains.

At the office in Mexico, recycling and waste sorting are very important.

“We are a paperless office. Since 2013 we have prioritized using digital media for documentation to use fewer paper resources.”

This sustainability work is also present in the field. “We support our employees with car maintenance, so the cars can be in good condition and reduced emissions”.



“We follow the sustainability program, but we also do other things to preserve our ecosystem”

Cafro MCF (Italy)

Cafro has 20kW of solar panels installed on the roof of Hall 3, supplying approximately 4% of Cafro electrical energy needs: this energy is not used directly by Cafro but reintroduced in the electrical grid, **Federica Bonifacio**, Cafro’s QHSE Manager, tells us. The solar panels now cover less than 10% of the roof surface, a possible investment for the future could be to install 200kW of solar panels covering the whole roof in order to supply almost 50% of Cafro’s electrical energy

needs, for internal use instead of grid reintroduction.

Sustainability is an important principle for Cafro and the management has taken important steps towards the reduction of fossil fuel consumption, for example:

- 2 years ago, Cafro changed electrical energy supplier to a company that relies primarily on renewable sources
- Since 2018 an electrical car is used by the employees for business trips.

A charging station was installed in the parking lot, with room for another electric car. A hybrid car is also rented when needed, instead of a typical diesel.

- All waste managed by the municipality (food scraps, plastic, glass and paper containers non-related to manufacturing) is now 100% separately collected for recycling.